

NORTH CAROLINA'S TOP 100 PRIVATE COMPANIES

COMPILED BY GRANT THORNTON LLP

'16	'15	COMPANY	HQ	CEO	EMPLOYEES	BUSINESS
\$1 BILLION OR MORE IN REVENUE (LATEST FISCAL YEAR)						
1	1	American Tire Distributors Inc.	Huntersville	Stuart S. Schuette	5,100	Wholesale tire distributor
2	2	SAS Institute Inc.	Cary	Jim Goodnight	14,178	Software developer
3	3	National Gypsum Co. ¹	Charlotte	Thomas C. Nelson	2,100	Manufacturer of wallboard products
4	6	Transportation Insight LLC	Hickory	Chris Baltz	417	Logistics consultant

\$500 MILLION TO \$900 MILLION

5 LORD Corp.

Started in Erie, Pa., in 1924, the company became the dominant supplier of aircraft engine mountings during World War II. Today, LORD's products include adhesives, coatings and motion-management devices for the aerospace, defense, automotive and oil and gas industries. LORD operates 19 manufacturing facilities and 10 research and development centers worldwide.



5	5	LORD Corp.	Cary	Ed Auslander	3,176	Manufacturer of adhesives, coatings and motion controls
6	NEW	Pike Corp.	Mount Airy	J. Eric Pike	7,500	Construction and engineering services for electric utilities
7	7	AmWINS Group Inc.	Charlotte	Steve DeCarlo	3,632	Wholesale insurance distributor
8	14	Kimley-Horn and Associates Inc.	Raleigh	John Atz	2,385	Provider of engineering and land-planning services
9	10	Carolina Tractor & Equipment Co.	Charlotte	Ed Weisiger Jr.	1,141	Dealer of construction and industrial equipment
10	20	Gregory Poole Equipment Co.	Raleigh	J. Gregory Poole III	1,221	Dealer of construction and other equipment
11	15	Barnhill Contracting Co.	Rocky Mount	Robert E. Barnhill Jr.	1,000	General contractor
12	9	Waste Industries USA Inc.	Raleigh	Lonnie C. Poole III	2,197	Provider of waste-collection and recycling services
13	13	Southco Distributing Co.	Goldensboro	Sherwin Herring	240	Convenience-store supplier



1 Ennis-Flint

Formed by a 2012 merger between Dallas-based Ennis Traffic Safety Solutions and Thomasville-based Flint Trading, Ennis-Flint makes traffic paints and coatings used on roads and highways, runways and parking lots, part of a \$3.5 billion global industry, according to Grand View Research, a San Francisco-based market-research firm. Owned by an affiliate of Stamford, Conn.-based Olympus Partners, the company said last month it was expanding in Thomasville, adding two manufacturing plants and creating about 50 jobs.

14	NEW	Ennis-Flint	Thomasville	R. Steven Vetter	800	Manufacturer of pavement markings and other traffic products
15	11	Renfro Corp.	Mount Airy	Bud Kilby	4,500	Sock maker
16	21	SteelFab Inc.	Charlotte	Ronald G. Sherrill	918	Steel fabricator

\$300 MILLION TO \$499 MILLION

17	22	Atlantic Corp.	Wilmington	Russell M. Carter	845	Distributor of industrial packaging materials; paper converter
18	8	Sampson-Bladen Oil Co.	Clinton	Haddon M. Clark III	588	Wholesaler, retailer and transporter of petroleum products
19	16	Concord Hospitality Enterprises Co.	Raleigh	Mark G. Laport	4,000	Hotel management and development
20	17	Crescent Communities LLC	Charlotte	Todd Mansfield	177	Real-estate developer
21	25	Market America Worldwide Inc.	Greensboro	James Ridinger	802	Product brokerage and internet marketer

'16	'15	COMPANY	HQ	CEO	EMPLOYEES	BUSINESS
22	19	Golden Corral Corp.	Raleigh	Lance Trenary	2,453	Restaurants
23	24	Strata Solar LLC	Chapel Hill	Markus Wilhelm	350	Provider of solar-energy services
24	23	Pharr Yarns LLC	McAdenville	William P. Carstarphen	1,600	Yarn manufacturer
25	28	Captive-Aire Systems Inc.	Raleigh	Robert L. Luddy	1,057	Manufacturer of kitchen ventilation equipment
26	27	Global Knowledge Training LLC	Cary	Sean Dolan	1,700	Information-technology and business-skills trainer
27	56	FLS Energy Inc.	Asheville	Dale Freudenberger	75	Provider of solar-energy services
28	29	James R. Vannoy & Sons Construction Co.	Jefferson	William E. Vannoy	300	General contractor
29	31	Clancy & Theys Construction Co.	Raleigh	Tim Clancy	340	General contractor

30 Rodgers Builders

Established in 1963 by B.D. Rodgers, the company won *Engineering News-Record Southeast's* 2016 award for best renovation/restoration project for converting a former Wal-Mart into an advanced manufacturing technology center for Central Carolina Technical College in Sumter, S.C. Rodgers' wife, Patricia, became CEO in 1987.



30	34	Rodgers Builders Inc.	Charlotte	Patricia A. Rodgers	230	General contractor
31	26	Harvey Enterprises & Affiliates	Kinston	John McNairy	816	Distributor of farm equipment and petroleum products
32	30	Warren Oil Co.	Dunn	W. I. Warren	447	Manufacturer of petroleum products

\$150 MILLION TO \$299 MILLION

33	33	Snider Fleet Solutions	Greensboro	John K. Snider	950	Tire manufacturer and service provider
34	32	XOOM Energy LLC	Huntersville	Thomas Ulry	151	Independent electricity and natural-gas provider
35	NEW	DuraFiber Technologies Inc.	Huntersville	Frank Papa	1,764	Manufacturer of industrial fibers and fabrics
36	35	Samet Corp.	Greensboro	Arthur Samet	147	General contractor and developer



37 Jones & Frank

Jones & Frank is one of the largest U.S. installers of gas dispensers and other fuel equipment, including pumps made by Greensboro-based Gilbarco Veeder-Root. The 71-year-old company in July acquired Tucson, Ariz.-based ANS Distributing, a provider of petroleum equipment including nozzles and filters. Previously owned by BB&T Capital Partners, Jones & Frank has been majority-owned since 2011 by MidOcean Partners, a New York City-based private-equity firm.

37	49	Jones & Frank ²	Raleigh	Jim Bolch	561	Energy infrastructure installer and service provider
38	48	Crowder Constructors Inc.	Charlotte	Otis Crowder	843	General contractor
39	39	Salem Holding Co.	Winston-Salem	Thomas L. Teague	1,129	Provider of transportation and truck-leasing services
40	36	Apple Gold Inc.	Raleigh	Michael D. Olander	6,500	Applebee's restaurant franchisee
41	40	Eastwood Homes	Charlotte	Clark Stewart	186	Homebuilder

'16	'15	COMPANY	HQ	CEO	EMPLOYEES	BUSINESS
42	38	Epes Transport System Inc.	Greensboro	Al Bodford	1,415	Freight hauler
43	47	Colony Tire Corp.	Edenton	Charles A. Creighton	490	Tire retailer, servicer and distributor

44 Tencarva Machinery Co.

Founded in 1978, Tencarva distributes pumps and other equipment and designs custom liquid process systems for industrial and municipal customers in eight states, mostly in the Southeast. The company in August acquired Dixie Pump & Machine Works, a repair facility based in Brookhaven, Miss.



44	43	Tencarva Machinery Co.	Greensboro	Ed Pearce	353	Distributor of liquid- and air-handling equipment
45	NEW	ECMD Inc.	N. Wilkesboro	J. Allen Dyer	546	Manufacturer and distributor of millwork products
46	44	Advantage Truck Center LLC	Charlotte	Terry Young	209	Retail truck dealership
47	50	Carolina Handling LLC	Charlotte	David Reder	521	Distributor of material-handling equipment
48	41	Sports Endeavors Inc.	Hillsborough	Mike Moylan	780	Catalog and internet retailer of sporting goods

49 Precision Walls

Opened in 1964, Precision Walls has been involved in projects across the Southeast including MetLife's global technology campus in Cary, Terminal 1 renovations at Raleigh-Durham International Airport and the Kannapolis City Hall.



49	51	Precision Walls Inc.	Cary	Brian Allen	1,100	Building contractor
50	46	Blythe Development Co.	Charlotte	L. Jack Blythe	875	General contractor
51	54	Peak 10 Inc.	Charlotte	Chris Downie	400	Data-center operator



52 Camco

Camco was started in 1966 as a company that manufactured a single product: antifreeze for trailers and RVs. The company now makes more than 3,000 products for camping and marine industries, from grills and trailer hitches to windshield-washer fluid.

52	55	Camco Manufacturing Inc.	Greensboro	Donald R. Caine	359	Manufacturer and distributor of RV and camping accessories
53	52	Carolina Wholesale Group Inc.	Charlotte	Larry Huneycutt	170	Distributor of office supplies

\$75 MILLION TO \$149 MILLION

54	60	ettain group inc.	Charlotte	Jeff Harris	1,267	Information-technology staffing agency
55	59	BestCo Inc.	Mooresville	Richard Zulman	421	Manufacturer of nutritional supplements
56	NEW	InVue Inc.	Charlotte	James Sankey	218	Provider of security products for retail displays
57	57	ARCA ³	Mebane	Mort O'Sullivan	474	Electronic-payment systems provider
58	61	Electrical Equipment Co.	Raleigh	Mark Holmes	289	Distributor of electrical equipment

'16	'15	COMPANY	HQ	CEO	EMPLOYEES	BUSINESS
59	62	T. A. Loving Co.	Goldsboro	Samuel P. Hunter	240	General contractor
60	NEW	Zealandia Holding Co.	Asheville	Herbert Patrick	850	Operator of resorts and timeshare destinations
61	66	Epes Logistics Services Inc.	Greensboro	Jason Bodford	140	Logistics consultant
62	67	MegaCorp Logistics LLC	Wilmington	Denise Legg	143	Logistics consultant
63	64	Morrisette Paper Co.	Browns Summit	Bill Morrisette Jr.	192	Distributor of paper, packaging and janitorial supplies
64	70	Union Corrugating Co.	Fayetteville	Keith Medick	320	Manufacturer of metal roofing materials and supplies
65	69	Best Logistics Group Inc.	Kernersville	Dave Reich Jr.	396	Transportation services and management



66 Hissho Sushi

The Charlotte-based company jumped 14 spots on this year's NC100 list. Hissho operates sushi stations in more than 900 locations in 39 states and the District of Columbia. Its kiosks are found in grocery stores, universities, hospitals and airports.

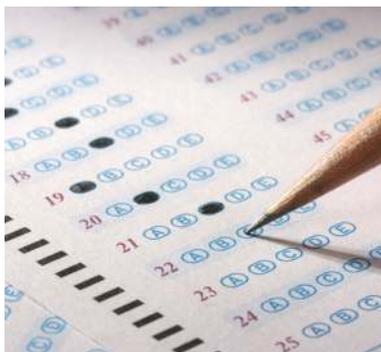
66	80	Hissho Sushi	Charlotte	Philip Maung	327	Sushi bars and kiosks
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67 Smith Turf & Irrigation

Started by E.J. Smith in 1925 as a distributor of Toro golf-course maintenance equipment, the company moved to Charlotte from Jacksonville, Fla., during the Great Depression. Fourth-generation members of the Smith family now run the company, which supplies aerators, landscape lighting, irrigation and other equipment for parks, athletic fields and other locations.



67	71	Smith Turf & Irrigation LLC	Charlotte	Wayne B. Smith Jr.	246	Distributor of landscaping equipment
68	72	Carotek Inc.	Matthews	Deryl Bell	170	Distributor of industrial equipment
69	77	Edifice Inc.	Charlotte	Eric Laster	61	General contractor



70 Measurement Inc.

The company started in 1980 by Kansas native Henry Scherich provides testing and scoring services for state governments and other organizations. Measurement Inc.'s main offices are in downtown Durham, where the company is teaming with Boston-based Longfellow Real Estate Partners and Duke University in developing the Durham Innovation District, a life-sciences hub that will eventually include 1 million square feet of offices, plus retail space and residential units.

70	83	Measurement Inc.	Durham	Henry H. Scherich	423	Education-testing contractor
71	73	Wayne Brothers Inc.	Davidson	Keith Wayne	384	Provider of concrete and site-work construction services
72	76	Medallion Transport & Logistics LLC	Mooresville	Gary Weilheimer	45	Transportation and logistics manager
73	75	McGee Brothers Co.	Monroe	Don McGee	592	Masonry subcontractor
74	65	Oliver Oil Co.	Lumberton	Christopher L. Oliver	125	Convenience stores; distributor of petroleum products
75	78	DuBose Strapping Inc.	Clinton	Charles H. DuBose Jr.	180	Manufacturer and distributor of steel-banding material
76	81	Pine Hall Brick Co.	Winston-Salem	W. Fletcher Steele	254	Brick manufacturer

'16	'15	COMPANY	HQ	CEO	EMPLOYEES	BUSINESS
77	84	TrialCard Inc.	Morrisville	Mark Bouck	287	Pharmaceutical marketing services
78	87	Bulk TV & Internet	Raleigh	David O'Connell	138	Provider of DIRECTV and internet services
\$74 MILLION AND UNDER						
79	74	Parata Systems LLC	Durham	DJ Dougherty	263	Provider of drug-dispensing technology for pharmacies
80	82	Myers & Chapman Inc.	Charlotte	Bob Webb	65	General contractor



81 Allen Industries

Allen Industries' signs are everywhere, from Hardee's restaurants to Wells Fargo bank branches to Family Dollar retail stores. The 85-year-old company jumped 11 spots this year and should continue growing: Allen announced in June it had acquired Toledo, Ohio-based Harmon Sign, whose clients include Best Western and Guitar Center.

81	92	Allen Industries Inc.	Greensboro	Thomas Allen	307	Manufacturer of outdoor signs and awnings
82	88	APC	Raleigh	Roy Roberts	642	Professional- and staffing-services company
83	90	Systel Business Equipment Co.	Fayetteville	Keith Allison	245	Independent electronics dealer and service provider
84	89	Global Value Commerce Inc.	Raleigh	Edward Byman	150	Internet retailer of golf products
85	91	APEX Analytix LLC	Greensboro	Steve Yurko	314	Software and audit services
86	NEW	MedStream Anesthesia PLLC	Asheville	Kenneth Ellington	52	Anesthesia service provider to hospitals and surgery centers
87	79	Mid-State Petroleum Holding Inc.	High Point	Anthony L. Perez	6	Distributor of petroleum products
88	94	AvidXchange Inc.	Charlotte	Michael Praeger	800	Payment-processing software
89	NEW	NetSertive Inc.	Morrisville	Brendan Morrissey	250	Digital marketing technology firm
90	85	Raleigh Recycling NC Scrap Metal LLC	Raleigh	Greg Brown	60	Scrap metal recycler
91	NEW	DuBose Industries Inc.	Clinton	Charles H. DuBose Jr.	15	Importer and distributor of industrial and consumer products
92	95	DuBose National Energy Services Inc.	Clinton	Carl M. Rogers	130	Supplier of metal products for the nuclear industry
93	NEW	Cenduit LLC	Durham	Sam Osman	436	Provider of automated services for clinical trials
94	96	CCS Construction Staffing	Charlotte	Matt Telmanik	39	Construction staffing firm
95	NEW	Transportation Impact LLC	Emerald Isle	Keith Byrd	24	Logistics consultant
96	97	ImagineSoftware ⁴	Charlotte	Sam Khashman	115	Billing-automation software for the medical industry
97	NEW	Security Solutions of America ⁵	Newport	Jim Stevens	730	Provider of security services and electronic monitoring

98 Jackrabbit Technologies

Mark Mahoney and Mike Carper started the software company in 2004 to help businesses offering classes manage accounts online. More than 4,000 dance studios, gymnastics centers, swim schools and others use its products for registration, billing and scheduling.



98	99	Jackrabbit Technologies Inc.	Huntersville	Mark S. Mahoney	39	Gymnastics class-management software
99	NEW	PrecisionLender	Charlotte	Carl Ryden	51	Software provider for the banking industry
100	NEW	Affinity Energy LLC	Charlotte	Allan Evora	19	Provider of solar-energy services

About the Grant Thornton North Carolina 100®

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1 registered name is New NGC Inc.; 2 registered name is JF Acquisition LLC; 3 registered name is Arca.Tech Systems LLC; 4 registered name is Technology Partners Inc.; 5 parent company is SSMG Holdings LLC